





**Paul Dubois (French, 1829-1905)**

***Bust of Solider (Joan of Arc)***

Patinated bronze

**Offered by the Dallas Museum of Art | June 2023**

*FRONT:*

**Norman Rockwell (American, 1894-1978)**

***To Keep Myself Physically Strong***, conceived 1962; published 1964

Oil on canvas

**Property from the BSA Settlement Trust, Sold for the Benefit of  
Survivors of Childhood Sexual Abuse | November 2024**

# HERITAGE AUCTIONS MUSEUM SERVICES

Heritage Auctions is honored to help museums, institutions, and corporations shape and refine their collections according to their individual needs as well as according to current museum standards and best practices. Our Museum Services group is dedicated to partnering with your board, collections committee or curatorial staff to address the specific needs of each of your projects. Our exacting standards, level of discretion, and respect for differing cultural missions have informed Heritage's service offerings to Museums, Institutions, and Corporate Collections.

Heritage can assist with any project of any size, from a unique object to a diverse collection. With over 125 internationally recognized specialists in over 50 categories, we can assist with everything from fine and decorative arts, books, and manuscripts, to photographs and contemporary art, offering works at every level. Heritage is also proud of our ability to help museums identify collections that are sometimes overlooked: coins, currency, collectibles, and ephemera.

We help museums realize their missions and achieve exceptional results during our partnership.

**George Frederick Watts (British, 1817-1904)**

***Study for Eve, she shall be called Woman***, circa 1875

Oil on canvas

**Offered by the Dallas Museum of Art | June 2023**



# WHAT HERITAGE CAN OFFER

## **USPAP-Compliant Appraisals and valuations of permanent collections or loan exhibitions for Insurance, Fair Market Value, or Non-cash Charitable Donation**

Heritage Auctions Appraisal Services, Inc. offers efficient and comprehensive insurance and gift tax appraisals. Our expert appraisers group works hand-in-hand with specialists whose decades of market experience and knowledge assist in the analysis of complex and diverse collections. All Heritage appraisal reports are conducted and written according to the Uniform Standards of Professional Appraisal Practice (USPAP) and are IRS-compliant.

## **Acquisitions**

Heritage Auctions Museum Services Group acts as your one point of contact during the acquisitions process, keeping it simple. Heritage is happy to assist with the acquisitions process via auction or private sale. We maintain “acquisition target lists” to allow us to provide museum-partners with advance notification of works coming to auction or private treaty. With millions of past sale records, we have the unprecedented ability to help museums find what they seek.

## **Deaccessions**

Mission Change. Insurance. Storage. The needs of museums have changed substantially over the past decades, and museum best practices require partners who are aware of the sensitivities and special needs surrounding deaccession. With more than 1.83 million registered buyers and a team of professionals dedicated to helping your museum articulate a clear message of your intents and goals, Heritage can help your museum reach and exceed your financial goals while supporting and promoting your mission.

## **Collections Management**

On average, museums exhibit between 5-10% of holdings. Many collections in storage constitute duplicates or inferior examples of works on display, marginal or lesser works by artists, culturally sensitive works, or collections which no

longer represent the museum’s mission, yet demand precious spatial and financial resources. Heritage is expert in identifying these types of works, and assisting museums in making plans for them, whether through loans to other more relevant institutions, or through deaccession. Heritage is also well positioned to advise on collections often overlooked: coins, currency, books and documents, and ephemera.

## **Art Loans for Exhibitions**

Heritage supports a large network of collectors, museums, libraries, and corporate collections around the world. These strong relationships allow us to assist our museum partners in securing works for upcoming exhibitions from private collectors with interest in loaning their works to benefit the public.

## **Educational program partnerships**

Heritage is happy to assist your museum or institution in a wide range of programming opportunities that are adaptable to your needs. Heritage’s international team of specialists are highly regarded in their individual fields and are available to participate in symposia and both virtual and in-person lectures.

## **Dedicated Museum Support Events**

With more than a dozen international locations, Heritage is happy to partner with museums and institutions to help arrange special-access tours of sale exhibitions, custom events for top donors and board members, and to create highly individualized experiences to benefit museums and their supporters.

## **Charity Auctions**

With dozens of licensed auctioneers on staff, Heritage has served as a partner and advisory to many institutions seeking to use auction to advance their financial goals and charitable outreach. Heritage is honored to have assisted museums, institutions, and philanthropic organizations around the US in raising hundreds of millions of dollars for charity.

# WHY CHOOSE HERITAGE MUSEUM SERVICES

## Distinctly global, uniquely American

Founded fifty years ago in Dallas, Heritage Auctions is the largest US-owned auction house and the third largest auction house in the world. Despite an enormous global reach, we maintain a distinctly American character and are sensitive to the needs and requirements of American museums.

## Driven by museum professionals, for museums

Our museum services group numbers among its members former curators, museum development professionals, museum operations and services professionals, and both current and past collection committee and board members. We understand and address museum services issues from a museum's perspective.

## Diverse categories, clients, and capabilities

With more than 125 world renowned specialists in more than 50 categories, we can assist any museum or institution with any object or collection. We are recognized throughout the world as the finest house representing under-recognized categories of value. Coins, currency, collectibles, books and manuscripts, and ephemera of all kinds have set international records in these categories, which sell more than 1.5 billion each year at Heritage.

## Dependable processes

Our advanced systems and processes are completely transparent, providing museums and institutions with the clear communications and processes they need to realize their goals while satisfying current museum best practices.

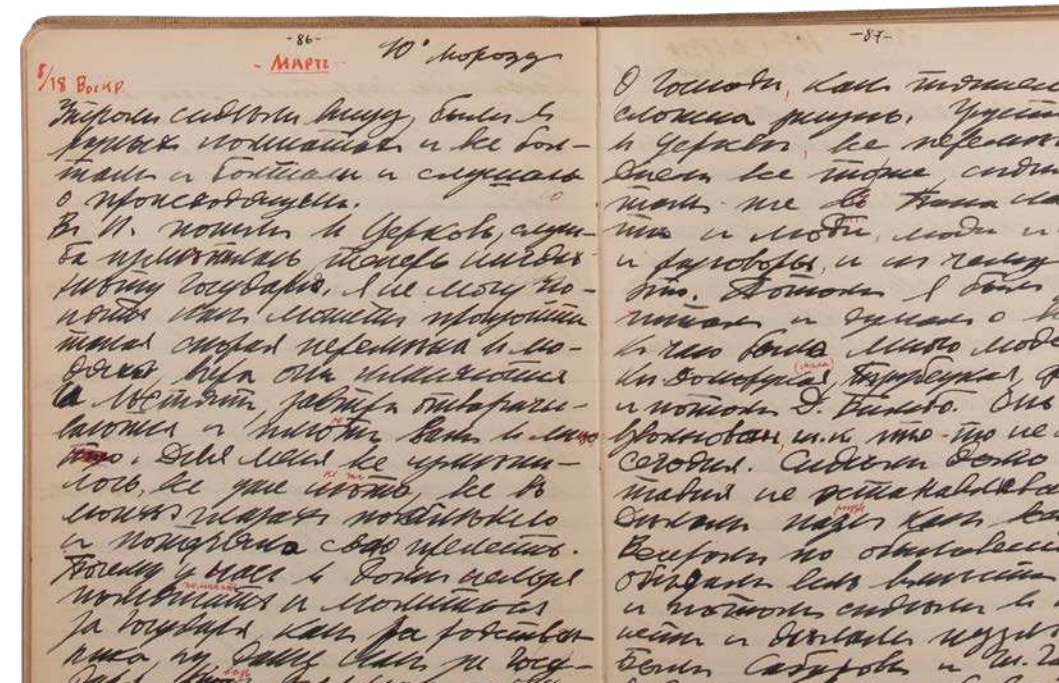
## Dramatic engagement

Heritage Auctions works directly and effectively with curators, collections committees, and board members to assist museums in reaching their goals. It is the exchange of ideas and reinforcement of museum mission statements that separates the Heritage experience from other museum services groups.

## Dynamic results

Our record of exceptional sales across all categories stands on its own. Heritage actively works to help museums meet their goals.

Prince Nikita Alexandrovich:  
1917 Diaries, Parts 1 & 2  
Acquired by the Romanoff Center  
for Russian Studies, University of  
Oklahoma | May 2024





**R. Lalique Clear and Frosted Glass**  
*Six Figurines Et Masques Vase*, circa 1912  
Offered by the Dallas Museum of Art | May 2023



**Olin Travis (American, 1888-1975)**  
*Summer Field*  
Oil on canvas  
Offered by the Dallas Museum of Art | June 2023



**1792 Judd-13 White Metal Quarter, AU58**  
The Finer of Two Privately Held  
Only Two Other Museum Specimens  
Offered by the New-York Historical Society | April 2021



**Tiffany Studios Leaded Glass and Gilt Bronze**  
*Drophead Dragonfly Table Lamp*, circa 1910  
Acquired by the Tiffany & Co. Archives | April 2022

# COLLECTION COMPETENCIES

With more than 50 categories, Heritage has experts in every field to work with and assist your museum throughout our partnership:

Action Figures & Toys	Handbags & Luxury Accessories	Sports Collectibles
American Art	Historical Manuscripts	Stamps
Americana & Political	Hollywood & Entertainment Memorabilia	Texana
Animation Art	Illustration Art	Texas Art
Appraisals	International Comic Art & Anime	Tiffany, Lalique & Art Glass
Arms & Armor	Judaica	Trading Card Games
Art Deco & Art Nouveau	Modern & Contemporary Art	Trusts & Estates Services
Asian Art	Music Memorabilia	Urban Art
California Art	Nature & Science	U.S. Coins
Civil War & Militaria	Photographs	U.S. Currency
Comics & Comic Art	Prints & Multiples	Video Games
Concert Posters	Private Sales	Vintage Guitars & Musical Instruments
Design	Rare & Fine Wine	Vintage Posters
Ethnographic Art	Rare Books	Watches & Fine Timepieces
European Art	Russian Works of Art	Western Art
Fine & Decorative Arts	Silver & Objects of Vertu	World & Ancient Coins
Fine Jewelry	Space Exploration	World Paper Money

# Heritage<sup>®</sup> by the Numbers

Heritage ranks as the <b>#1</b> largest auction house founded in the United States	Always accepting quality consignments in <b>50+</b> auction categories	<b>\$1.76</b> billion+ in sales in 2023
<b>52%</b> of auction sales (\$923 million) conducted online in 2023	<b>457,000+</b> consignments sold successfully, with full, timely payment to every consignor	<b>94.6%</b> of our consignments come from repeat consignors
<b>12,000+</b> auctions held to date	On average, HA.com receives, <b>85,000+</b> visits per day <small>(SimilarWeb.com)</small>	Heritage's free Auction Archives contain <b>6.5</b> million lots
<b>1.83</b> million+ online bidder-members from 195 countries	<b>3.9</b> million+ collectors in our database	<b>31.4</b> million annual visits to our award-winning website HA.com
A proven record of selling <b>\$16</b> billion+ Fine Arts, Luxury Lifestyle, Pop Culture Collectibles, and Historical Artifacts for more than <b>84,000</b> consignors since 1976	Heritage's award winning <i>Intelligent Collector</i> e-magazine has <b>200,000+</b> readers	According to SimilarWeb.com, HA.com ranks among the Top <b>.005%</b> most visited websites in 2023

# PARTNERSHIPS

Heritage Auctions is honored to partner with important museums, institutions, and charitable organizations across the United States. Recent projects include work with:

## MUSEUMS

The Amon Carter Museum of American Art  
The Gilburn Museum  
Dallas Museum of Art  
The Driehaus Museum  
Judith Lieber Museum  
The Living Torah Museum  
Los Angeles County Museum of Art (LACMA)  
McNay Art Museum  
Museum of Fine Arts, Houston  
National Baseball Hall of Fame and Museum  
National Cowboy & Western Heritage Museum  
National Portrait Gallery  
The Rock 'n Roll Hall of Fame Museum  
Rockwell Museum  
Toledo Museum of Art

## INSTITUTIONS

Art Institute of Chicago  
Bank of America  
Columbia University  
Dallas Opera  
DC Comics (MAD Magazine)  
Drug Enforcement Agency (DEA)  
Duke University  
Federal Deposit Insurance Cooperation  
Federal Trade Commission (FTC)  
Gerald R. Ford Presidential Library & Museum  
Internal Revenue Service (IRS)  
Library of Congress  
Playboy Enterprises  
Purdue University  
Random House  
The Smithsonian Institution

Stanford University  
Texas A&M University  
Texas Scottish Rite Hospital  
Time Warner/AOL  
University of Alabama  
University of Miami  
The University of Texas  
Williams College

## NOT-FOR-PROFITS

American Red Cross  
Jewish United Federation

*Partial listing*



**Brett Whiteley (1939-1992)**  
***Nude Beside the Basin*, 1963**  
Oil and tempera on panel  
**Offered by the Dallas  
Museum of Art | May 2023**

# THE MUSEUM SERVICES GROUP

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**A Tiffany & Co. Silver Yachting Trophy:  
*Goelet Cup*, New York, 1893  
Acquired by the Yale University Art Gallery | November 2020**



Three Richard Riemerschmid for Vereinigte Werkstätten  
Painted Walnut and Leather Side Chairs, 1898-1899  
Offered by the Dallas Museum of Art | May 2023



# HERITAGE AUCTIONS

DALLAS | NEW YORK | BEVERLY HILLS | CHICAGO | PALM BEACH  
LONDON | PARIS | GENEVA | BRUSSELS | AMSTERDAM | MUNICH | HONG KONG | TOKYO

Paul R. Minshull #16591. BP 15-25%; see HA.com. 80567