2024 EDITION

A Beginner's Guide to Pulp Magazine Collecting



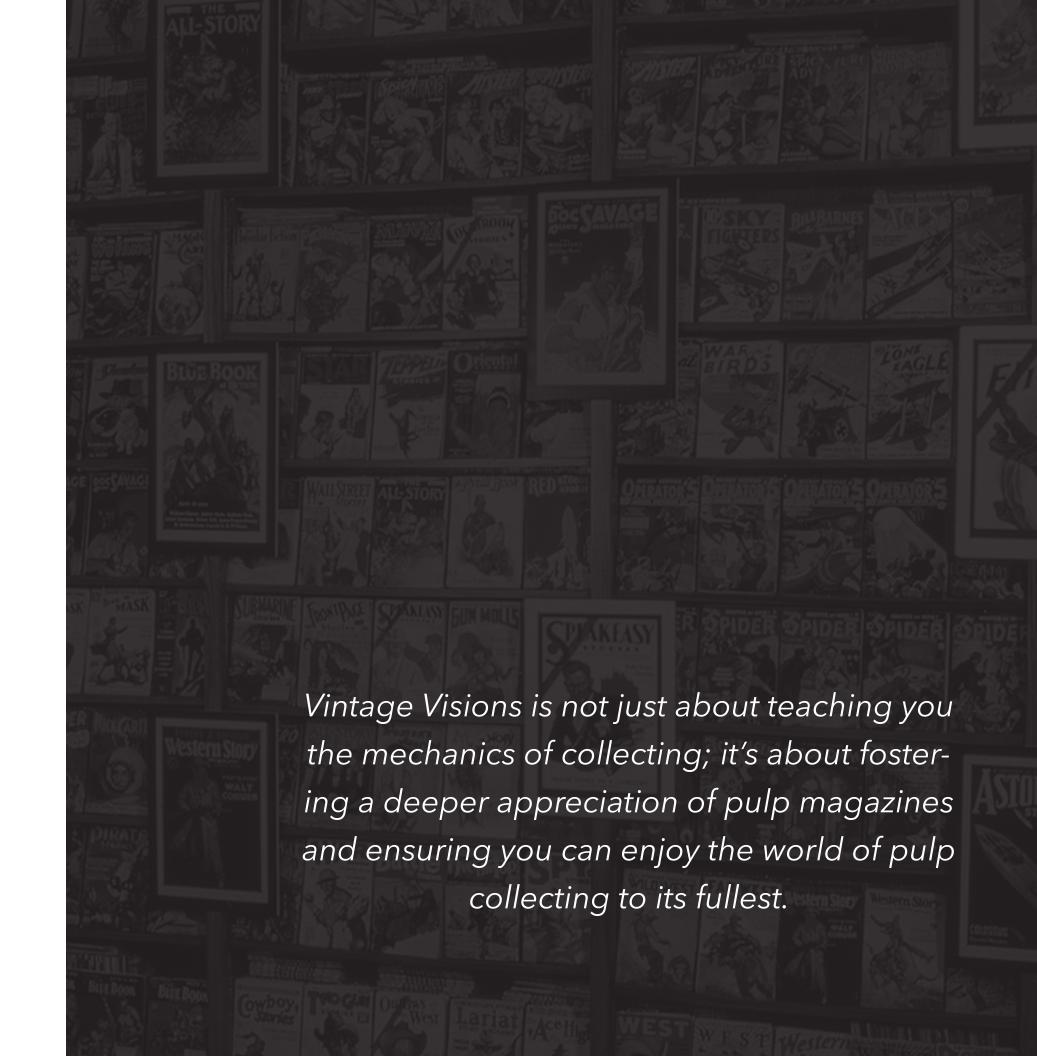
A Beginner's Guide to Pulp Magazine Collecting," your doorway into the fascinating world of pulp magazines. These vibrant, often lurid magazines are not just relics of a bygone era; they are artifacts that continue to capture the imagination of collectors and readers alike. Pulp magazines have a storied place in literary history, celebrated for their bold stories that spanned genres from mystery and horror to romance and science fiction. Originating in the early 20th century, these magazines were initially named for the cheap wood pulp paper on which they were printed, but they soon came to signify much more in popular culture.

In recent years, there has been a notice-able surge in the popularity of pulp magazines as collectibles. This resurgence can be attributed to a growing appreciation of their art and historical value, as well as the nostalgia they evoke. But why write this guide now? The answer lies in the journey I have taken over nearly a decade spent collecting pulp magazines. From acquiring over 10,000 issues, ranging from the most sought-after keys to the most modest digests, I've experienced the highs of great finds and the

lows of financial losses. My interactions with other collectors, many of whom are new to the hobby, have repeatedly highlighted a common hurdle: a lack of sufficient knowledge to make confident collecting decisions.

This guide is the culmination of my years of collecting and learning. It aims to equip you, the reader, with a foundational understanding of what makes pulp magazines so special and how to approach collecting them with confidence. Whether you are drawn to the pulps for their spectacular cover art, their gripping tales, or the thrill of the hunt, this book will provide you with the essential insights needed to begin your collection and navigate the market effectively.

By sharing my experiences and the lessons I've learned, I hope to lower the barriers for new collectors entering this vibrant community. "Vintage Visions" is not just about teaching you the mechanics of collecting; it's about fostering a deeper appreciation of pulp magazines and ensuring you can enjoy the world of pulp collecting to its fullest. Let's embark on this journey together, exploring the rich tapestry of characters, stories, and art that define the legacy of pulp magazines.



Chapter 1: The World of Pulp Magazines

The Origins and Evolution of Pulp Magazines

Pulp magazines, a distinctive chapter in the annals of publishing, began to flourish in the early 20th century. These publications were initially produced as inexpensive entertainment for the masses, printed on cheap "pulp" paper, which was a stark contrast to the "glossies" or higher quality magazines printed on slick paper. The golden age of pulp magazines spanned from the 1920s to the 1950s, a period during which they provided an escape through a variety of genres, from crime and horror to romance and science fiction.

The evolution of pulp magazines can be closely tied to significant historical events. During the Great Depression, they offered affordable escapism for many who could spare just a few cents. The pulps were then adapted during World War II, with themes often reflecting the conflict and heroism of the times. Postwar, the rise of television and paperback books led to a decline in pulp magazine popularity, marking the end of an era.

Defining Characteristics of Pulp Magazines

Pulp magazines are easily recognizable by several key characteristics:

- **Physical Attributes:** They were typically 7x10 inches, bound with glue, and featured highly sensational cover art designed to attract attention on newsstands.
- Genre Diversity: Pulps covered every conceivable genre, with specialized titles dedicated to detective stories, science fantasies, adventures, westerns, love stories, and war narratives.
- Serialized Content: Many pulps featured serialized stories, captivating readers with cliffhangers that ensured they returned for the next issue.
- Affordability: Costing between five and ten cents, they were accessible to a broad audience, which contributed significantly to their widespread popularity.

Cultural Impact and Significance

The cultural impact of pulp magazines is profound and lasting. They were a breeding ground for some of the 20th century's most influential writers, including H.P. Lovecraft, Raymond Chandler, and Agatha Christie, all of whom shaped their respective genres through their prolific contributions to pulp publications.

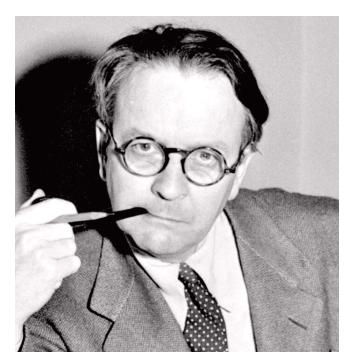
Pulp magazines also played a crucial role in the democratization of literature. By making stories accessible to all layers of society, they helped to cultivate a new generation of readers and writers. The artwork of pulps, often vibrant and lurid, has left a lasting legacy in the art world, influencing the aesthetic of modern graphic novels, comic books, and even film noir.

Moreover, pulp magazines contributed to the development of modern fandom. They were among the first publications to engage directly with their readership through letters and fan clubs, setting the stage for the interactive fan cultures that are prevalent today.

In essence, pulp magazines were not merely disposable entertainment; they were a significant cultural force, fostering a legacy of storytelling and art that continues to influence contemporary media. As we delve deeper into the world of pulp collecting, it is essential to appreciate these magazines not just as collectibles but as pivotal artifacts in the history of popular culture.



H.P. Lovecraft



Raymond Chandler

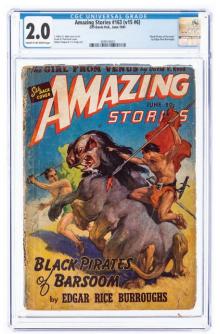
Chapter 2: Genres and Notable Titles

Introduction to Pulp Genres

Pulp magazines provided a platform for diverse storytelling, ranging from the depths of space to the mysteries of the human heart. These genres not only defined the pulp era but also helped shape modern literature and entertainment. This chapter delves deeper into the predominant genres, highlighting key titles and influential figures that have left a lasting impact on culture and collectibility.

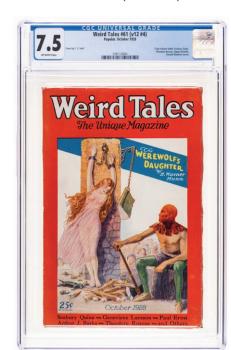
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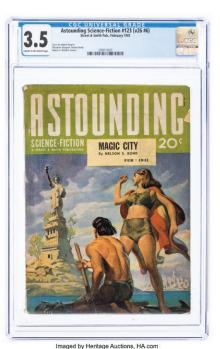


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Amazing Stories #163 June 1941 (Ziff-Davis)



Weird Tales #61 October 1928 (Popular Fiction)

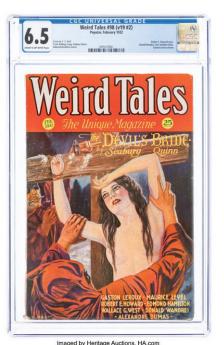


Astounding Science-Fiction #123
February 1941 (Street & Smith)



Startling Stories #48
January 1948 (Standard)

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Weird Tales #98 February 1932 (Popular Fiction)



Planet Stories #13 Winter 1942 (Fiction House)

Science Fiction

The science fiction pulps brought forth a new era of speculative storytelling, filled with futuristic visions and technological dreams. Magazines like Astounding Stories, later known as Analog Science Fiction and Fact, were instrumental in introducing the works of foundational authors such as Isaac Asimov, whose "Foundation Series" first appeared in its pages. Another significant title, Amazing Stories, founded by Hugo Gernsback in 1926, is considered the first dedicated science fiction magazine, bringing to light stories that emphasized scientific accuracy and innovation.

Key Series

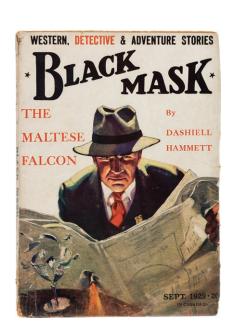
- Amazing Stories: Launched in 1926 by Hugo Gernsback, this magazine is considered the first science fiction magazine. It played a critical role in defining the genre and included works by authors such as H.G. Wells and Jules Verne in its early issues.
- Astounding Stories (later known as Analog Science Fiction and Fact): Starting in 1930, this magazine became a leading title in the field under the editorship of John W. Campbell from 1937 to 1971. It published seminal works by authors like Isaac Asimov, Robert A. Heinlein, and Arthur C. Clarke.
- Weird Tales: Although more often associated with horror and fantasy, Weird Tales also published a significant amount of science fiction. Notable authors include H.P. Lovecraft, whose works often blend science fiction with cosmic horror.
- Galaxy Science Fiction: Launched in 1950 by H.L. Gold, Galaxy was known for its intellectual and socially conscious stories. It published

- many of Philip K. Dick's works and was instrumental in the careers of other writers such as Ray Bradbury and Ursula K. Le Guin.
- The Magazine of Fantasy & Science Fiction: This
 magazine started in 1949 and distinguished itself
 by placing equal emphasis on both science fiction and fantasy. It has been the original publication site for many classic works, including stories
 by Stephen King and Daniel Keyes.
- Startling Stories: This magazine, which ran from 1939 to 1955, featured a mix of new and reprinted works by major authors like E.E. "Doc" Smith and Theodore Sturgeon. It was known for its emphasis on high adventure and colorful storytelling.
- Planet Stories: Running from 1939 to 1955,
 Planet Stories had a reputation for action-packed space opera and adventurous,
 pulpy storytelling, featuring works by Leigh
 Brackett and Ray Bradbury.

Mystery and Detective

This genre was a cornerstone of pulp fiction, characterized by its dark, gritty realism and complex heroes. Black Mask magazine is perhaps the most iconic, launching the careers of Dashiell Hammett and Raymond Chandler, who introduced characters like Sam Spade and Philip Marlowe, respectively. These stories often explored themes of corruption and redemption, setting the template for the noir genre in both literature and film.

Black Mask magazine is perhaps the most iconic, launching the careers of Dashiell Hammett and Raymond Chandler



Black Mask September 1929 (Pro-Distribution)

Key Series

- Black Mask: Launched in 1920, Black Mask is the most iconic of the detective pulps. It was instrumental in the development of the hard-boiled detective genre and featured the works of pioneers like Dashiell Hammett, Raymond Chandler, and Erle Stanley Gardner. These authors brought a new level of literary quality and gritty realism to detective stories.
- Dime Detective Magazine: First published in 1931, this magazine became one of the best-selling detective pulps, rivaled only by Black Mask in its influence. It featured recurring characters and introduced the world to authors like Carroll John Daly, who is often credited with creating the first hard-boiled detective character.

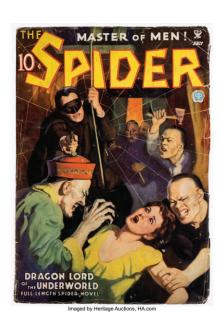


Dime Detective Magazine #70
June 1st, 1935 (Popular)

10



The Shadow #237
January 1st, 1942 (Street & Smith)



The Spider July 1935 (Popular)

- nn's, this magazine ran from 1924 to 1942 and was a staple in the genre, publishing thousands of stories, ranging from cozy mysteries to hard-boiled tales.
- The Shadow Magazine: While primarily focused on the adventures of its titular character, The Shadow, who was a mysterious and influential vigilante, this magazine, which began in 1931, also played a significant role in shaping the detective genre. It added elements of the supernatural and mystery to detective stories.
- Ellery Queen's Mystery Magazine: Although it started later than the golden age of pulps in 1941, EQMM has been a significant force in

- the mystery genre. Founded by Frederic Dannay and Manfred B. Lee, who wrote under the pseudonym Ellery Queen, the magazine focused more on fair play and puzzle mysteries and is still in publication today.
- The Spider: This is another pulp magazine that blended crime, mystery, and detective fiction with a dose of adventure and horror. It was known for its high action and dramatic storytelling, running from 1933 to 1943.
- Crime Busters: Launched in 1937, this magazine focused on action-packed detective stories and often featured stories by well-known authors in the genre. It attempted to blend the tough-guy detective stories with more traditional action tales.



True Confessions



Love Story Magazine

Romance

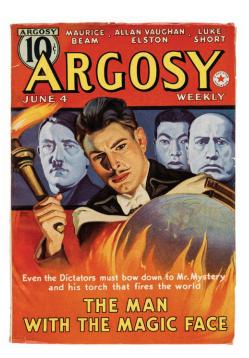
Romance pulps offered escapism through tales of passion and dramatic relationships. Love Story Magazine, one of the most prolific romance pulps, featured stories that ranged from the lighthearted to the tragic, mirroring the tumultuous times of the early to mid-20th century. These magazines were immensely popular among a predominantly female readership, helping to establish the romance genre's enduring appeal.

Key Series:

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• True Confessions: Focused on first-person narratives that claimed to be true, influencing the modern romance novel format.

Love Story Magazine, one of the most prolific romance pulps, featured stories that ranged from the lighthearted to the tragic, mirroring the tumultuous times of the early to mid-20th century.



Argosy All-Story Weekly June 4th, 1938 (Munsey)



Doc Savage #36 February 1936 (Street & Smith)

Adventure

Adventure pulps captured the essence of heroism and exotic locales with tales of exploration, conflict, and conquest. Adventure, considered "The No. 1 Pulp," by its fans, offered stories set in foreign lands, at sea, or in the air, where men and women faced dangers and discovered treasures. Argosy, the first American pulp magazine, started as a children's weekly and quickly transitioned to an all-adventure magazine, setting the stage for many that followed.

Key Series

- The Argosy: Featured a mix of adventure tales from renowned authors like Edgar Rice Burroughs.
- Blue Book Magazine: Known for high-quality adventure stories that often included historical figures and events.
- Doc Savage: Also known as "The Man of Bronze," was an iconic character in pulp fiction whose magazines played a significant role in shaping the superhero genre.



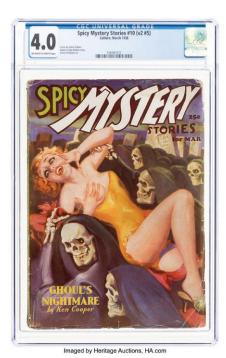
Weird Tales #118 - V22#4 (Popular Fiction, October 1933)



Terror Tales #40 May/June 1939 (Popular)



Strange Tales #1
September 1931 (Clayton)



Spicy Mystery Stories #10 - V2#5 (Culture, March 1936)

The horror genre in pulps
thrived on the supernatural
and the macabre, with Weird
Tales leading the charge. This
magazine introduced readers
to the eldritch horrors of H.P.
Lovecraft and the sword-andsorcery sagas of Robert E.
Howard's Conan the Barbarian.

Horror

The horror genre in pulps thrived on the supernatural and the macabre, with Weird Tales leading the charge. This magazine introduced readers to the eldritch horrors of H.P. Lovecraft and the sword-and-sorcery sagas of Robert E. Howard's Conan the Barbarian. The eerie, often grotesque illustrations accompanying these stories were as influential as the narratives, setting a visual standard for horror.

Key Series

- Weird Tales: Became the most influential pulp in the horror genre, nurturing talents like Clark Ashton Smith and Algernon Blackwood.
- Horror Stories: First published in 1935, this magazine was known for its particularly graphic and sensationalist style of horror, often blending elements of crime and the macabre, with a focus on shock value.
- Ghost Stories: Running from 1926 to 1932, Ghost Stories was one of the few pulp magazines dedicated exclusively to supernatural fiction. It was more focused on ghostly tales rather than the broader horror spectrum.
- **Terror Tales:** Published by Popular Publications from 1934 to 1941, Terror Tales was another

- magazine that emphasized the eerie and horrific, with stories that often pushed the boundaries of good taste for the time.
- Strange Tales of Mystery and Terror: Published from 1931 to 1933, Strange Tales was a rival to Weird Tales and featured a similar mix of horror and weird fiction, including works by notable authors like Henry S. Whitehead and Hugh B. Cave.
- Spicy Mystery Stories: Although part of the "spicy" or "shudder" pulps, which mixed horror with eroticism, Spicy Mystery Stories, which began in 1934, included a significant number of supernatural and horror-themed stories amid its more sensationalist content.

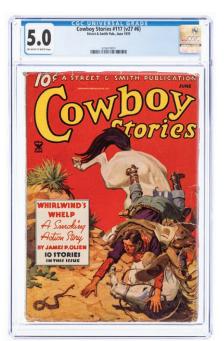
Westerns

Western pulps contributed to the enduring allure of the American frontier myth, portraying a world of high adventure and moral clarity where good often triumphed over evil. These magazines offered an escape into a simpler yet wilder time, fostering a sense of freedom and bravery that appealed to readers of all ages. For many, these stories became a formative part of their understanding of American history and values.

Key series

- Western Story Magazine: Launched in 1919 by Street & Smith, this was one of the most popular and influential Western pulps. It published thousands of stories and helped to solidify the genre's popularity, featuring works by prolific authors like Max Brand, who was known for his complex characters and intricate plots.
- Dime Western Magazine: Known for its fastpaced action and classic Western tropes, Dime Western, which began publication in the 1930s, was a staple for anyone craving tales

- of the Old West. It featured stories of lawmen, outlaws, and vigilantes, deeply embedding the archetypes of the Western hero and villain in American culture.
- Star Western: Standing out for its colorful and dramatic covers, Star Western captivated readers with gripping narratives and vivid portrayals of frontier life. It appealed to a broad audience by mixing traditional Western themes with more contemporary settings.



Imaged by Heritage Auctions, HA.com

Cowboy Stories #117

June 1935 (Street & Smith)



New Western Magazine March 1940 (Popular)

Western pulps contributed to the enduring allure of the American frontier myth, portraying a world of high adventure and moral clarity where good often triumphed over evil.

- Exciting Western: A part of the "Thrilling Group"
 of pulps, Exciting Western offered a blend of
 adventure and mystery, featuring robust story telling that emphasized the harsh and lawless
 realities of Western life.
- New Western Magazine: This title focused on authenticity and historical accuracy, providing stories that were both entertaining and educational. It aimed to offer a more nuanced view of the West than some of the more sensationalized pulp magazines.

These magazines were crucial not only for their entertainment value but also for how they influenced perceptions of the American West. They helped to create a genre that is still popular today, with Western themes continuing to appear in modern books, movies, and television shows.

Conclusion

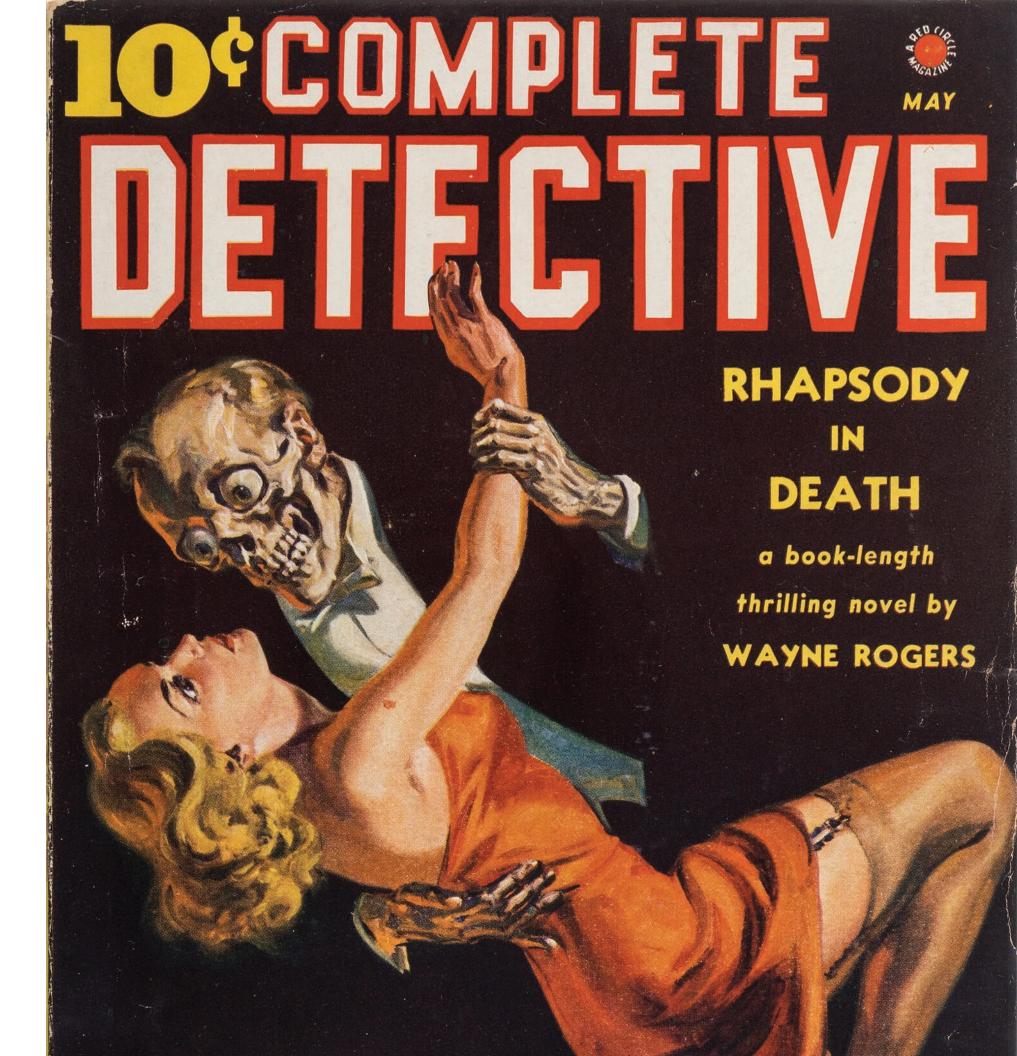
Each genre contributed uniquely to the tapestry of pulp fiction, reflecting the contemporary hopes, fears, and desires of society. These magazines were more than just entertainment; they were a reflection of the changing times and a conduit for new ideas in storytelling. For collectors, understanding these genres and their historical contexts enhances the value and enjoyment of each piece in their collection. As we explore the detailed characteristics and legacies of these pulps, we gain not only knowledge but also a greater appreciation for the art and craft that went into creating these captivating magazines.

Chapter 3: Understanding Rarity and Value

Introduction to Rarity and Market Dynamics

The allure of collecting pulp magazines often lies not just in the stories and cover artwork they contain but also in their rarity and historical significance. Understanding what makes a pulp magazine rare and valuable is crucial for any collector. This chapter explores the factors that influence the rarity and value of these collectibles, offers insights into how condition affects prices, and provides tips for identifying and evaluating potential investment pieces.

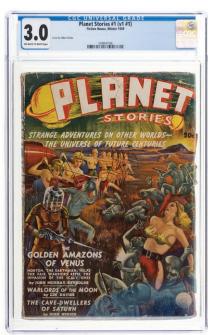
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Imaged by Heritage Auctions, HA.com

Saucy Movie Tales #12 - V3#2 (Movie Digest, December 1936)



Imaged by Heritage Auctions, HA.com

Planet Stories #1 Winter 1939 (Fiction House)

Factors Affecting Rarity and Value

1. Scarcity

• The number of copies that still exist significantly impacts rarity. Many pulp magazines were discarded after reading due to their perceived disposability, making surviving copies particularly rare. In comparison to golden age comic books pulps from 1900-1948 are by far more scarce especially in high grade. As more and more books are graded using tools like the CGC census to analyze how many copies of certain issues have been graded can give you a good idea of how scarce a book may be.

2. Demand

 The desirability of specific titles or issues, often driven by notable authors, landmark stories, or iconic cover art, can drive up demand and, consequently, value.

3. Historical Significance

• Issues that marked the debut of a popular character or series, or those that represent a significant moment in the genre's history, are often more valuable.

4. Cover Art and Artists

 Covers by renowned artists such as Norman Saunders, Margaret Brundage or Frank R. Paul can increase a magazine's collectability and value due to their artistic merit.

How Condition Affects Prices

The condition of a pulp magazine is one of the most critical factors in determining its value. The grading of pulps typically follows these general categories:

- Mint (MT): As new, with no signs of wear.
- Near Mint (NM): Very minor imperfections, perhaps slight wear only visible upon close inspection.
- Very Good (VG): Shows signs of wear, but still complete and intact.
- Good (GD): Well-worn but complete.
- Fair (FR) and Poor (PR): Possibly incomplete, with significant damage such as tears or stains.

Collectors often pay premium prices for items in Mint or Near Mint condition, while lower grades may significantly reduce a magazine's market value.



maged by Heritage Auctions, HA.com

Fantastic Adventures #97 July 1950 (Ziff-Davis)



Imaged by Heritage Auctions, HA.con

Thrilling Wonder Stories #67 April 1947 (Standard)

Evaluating Rarity and Identifying Investment Pieces

1. Research Provenance and Production Details

• Understanding the provenance of a magazine and the context in which it was produced can provide insights into its rarity. Limited print runs, distribution quirks, and regional availability can all affect a magazine's scarcity.

2. Monitor Market Trends

 Keep abreast of market trends by participating in auctions, visiting trade shows, and engaging with other collectors. Trends can indicate rising interests in certain genres or authors, signaling good investment opportunities.

3. Consult Price Guides and Auction Archives

 Use price guides and auction results to gauge the current market value of similar magazines.
 These resources can provide a benchmark for evaluating potential purchases.



The Thing from the Swamp Spicy Mystery cover, February 1942

4. Inspect Physical Condition Carefully

Before purchasing, inspect the magazine thoroughly. Look for restorations, repairs, or any alterations that could affect its value. Pay particular attention to the spine, cover, and page integrity.

5. Consider Long-Term Potential

 Some magazines may not be highly valuable now but could appreciate due to upcoming anniversaries, adaptations into other media, or growing interest in certain genres or periods.

Conclusion

Collecting pulp magazines can be a rewarding hobby and a potential investment. Understanding the factors that contribute to their rarity and value, coupled with knowledge of how to assess their condition, empowers collectors to make informed decisions. With careful research and a keen eye, you can identify pieces that not only enrich your collection but also hold potential for future appreciation.

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Chapter 4: Key Issues and Collectible Editions

Identifying Key Issues and Collectible Editions

For collectors of pulp magazines, certain issues stand out as particularly prized for their rarity, historical significance, or compelling content. These key issues often contain the first appearances of iconic characters, breakthrough stories by celebrated authors, or influential artwork. Understanding how to identify such editions is crucial for any collector aiming to enhance both the historical depth and the monetary value of their collection.

Key issues often contain the first appearances of iconic characters, breakthrough stories by celebrated authors, or influential artwork.





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Amazing Stories #1
April 1926 (Ziff-Davis)

Characteristics of Key Issues

- **First Appearances:** Issues marking the debut of major characters or the first published work by a soon-to-be famous author or artist.
- Iconic Cover Art: Covers that became symbols of a genre or era, often crafted by renowned artists.
- Landmark Stories: Publications that represented significant shifts in narrative style or content within their genres.

Spotlight on Historically Significant or Rare Issues

Examples of significant issues include:

Weird Tales - March 1923

• First Appearance of H.P. Lovecraft: This issue featured "The Lurking Fear," marking one of the first major appearances of Lovecraft in pulp fiction, who would go on to define the cosmic horror genre.

The Shadow - April 1931

• First Appearance of The Shadow: Originally a mysterious figure narrated on the radio, The Shadow's first print appearance was in this issue, becoming a defining character in detective and mystery pulps.

Black Mask - October 1923

 First Appearance of Carroll John Daly's Race Williams: One of the first hard-boiled detective characters in modern literature, predating even Dashiell Hammett's Sam Spade.

Amazing Stories - April 1926

• First Issue of Amazing Stories: This isn't a character debut but is noteworthy as the first-ever science fiction pulp magazine, which published pioneering works of the genre.



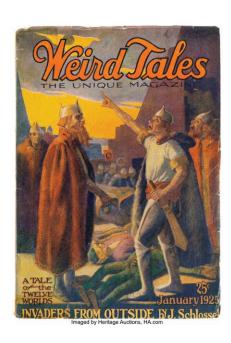
The Shadow #1
April 1931 (Street & Smith)



Weird Tales #1 March 1923 (Popular Fiction)



Weird Tales #108 - V20#6 (Popular Fiction, December 1932)



Weird Tales January 1925 (Popular Fiction)

All Story - October 1912

• First Appearance of Tarzan in "Tarzan of the Apes" by Edgar Rice Burroughs: This marked the beginning of one of the most famous characters in literature, spawning countless adaptations.

Weird Tales - December 1932

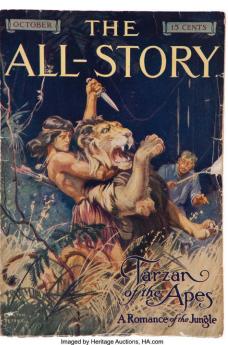
• First Appearance of Conan the Barbarian in "The Phoenix on the Sword" by Robert E. Howard: Introduced one of the most enduring characters in the fantasy genre.

All Story - October 15, 1915

First Appearance of Johnston McCulley's Zorro
in "The Curse of Capistrano": This story introduced the masked avenger Zorro, who became
a popular figure in subsequent adaptations in
films and books.

Weird Tales - January 1925

• First Appearance of "The Outsider" by H.P. Lovecraft: A significant publication for Lovecraft enthusiasts, introducing one of his most enigmatic stories.



All-Story October 1912 (Munsey)



All-Story October 15, 1915 (Munsey)

Notable Sales and Auctions

Case studies of significant sales highlight the potential value of these collectibles:

- The Shadow April 1931: A GD+ copy fetched \$40,800 at Heritage Auctions due to its rarity and iconic status.
- Weird Tales March 1923: Known for its rarity and the cult following of Lovecraft, copies have sold for over \$10,000.
- Amazing Stories April 1926: As the inaugural issue of one of the first dedicated science fiction magazines, it commands prices upwards of \$5,000 in top condition.
- Black Mask October 1923: Important for featuring the first hard-boiled detective stories by Carroll John Daly, often exceeding \$7,000 at auctions.

Highlighted Case Study: All-Story - October 1912 Issue A pinnacle of pulp magazine auctions was the sale of the "All-Story" October 1912 issue in January 2024, featuring the original appearance of "Tarzan of the Apes" by Edgar Rice Burroughs. This copy sold for nearly \$270,000 at a Heritage Auctions in VG shape, underscoring the immense value of pulps that introduced characters who became cultural icons.

Evaluating Collectible Editions

When assessing potentially collectible editions, consider the following:

- Provenance and Production Details: Research the magazine's background and production quirks to understand its rarity.
- Physical Condition: Condition drastically influences value, with higher grades often commanding premium prices.
- Market Trends: Stay informed about current demands and how similar issues perform in the market.

Conclusion

Collecting key issues and rare editions of pulp magazines is both an art and a science. It requires a keen eye for detail, a deep appreciation of historical context, and an understanding of market dynamics. By focusing on significant and historically impactful issues, collectors can not only enrich their personal collections but also potentially invest in items that appreciate in value, ensuring a rewarding experience in the realm of pulp magazine collecting.

Chapter 5: Grading and Preservation

Introduction to Grading Pulp Magazines Using the CGC Scale

Now that CGC has begun grading pulp magazines, collectors need to become familiar with and adopt a standardized grading scale. This can greatly assist collectors of pulp magazines in assessing their collections more objectively. This scale is detailed and provides a numeric grade along with a description, helping to clarify the condition of an item. This chapter will guide you through using the CGC grading scale for pulp magazines, along with offering techniques and best practices for preserving their condition.

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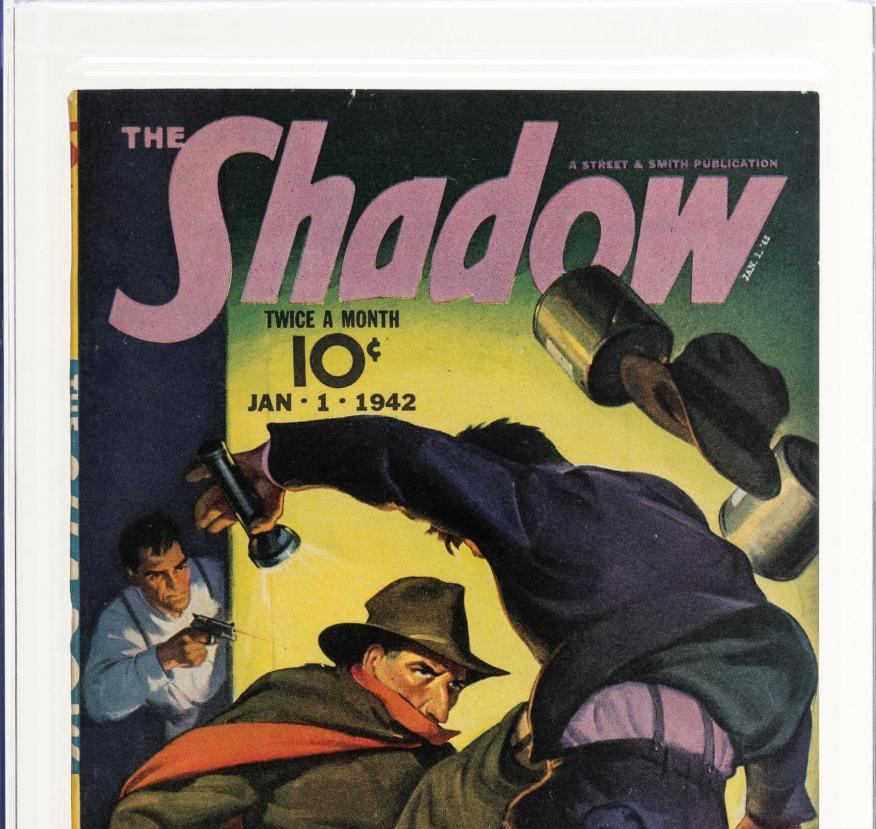
CGC UNIVERSAL GRADE

Shadow #237 (v40 #3)
Street & Smith Pub., January 1, 1942

9.2

Cover by George Rozen Walter B. Gibson story







The system is not perfect and it will change over time.

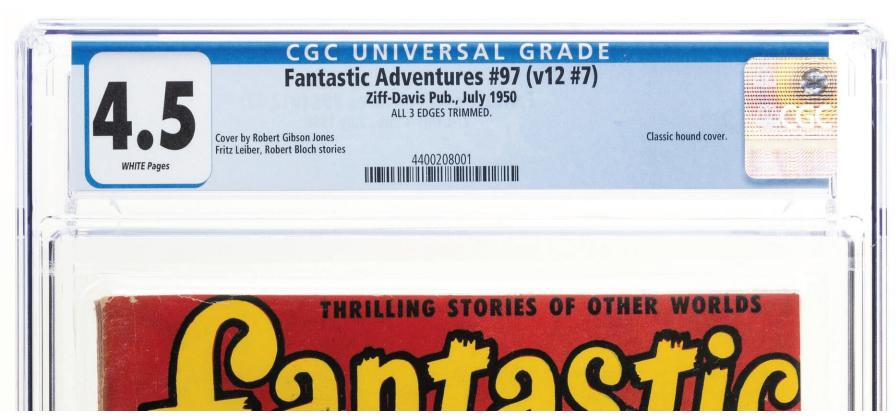
As of this writing top tier pulps seem to fall in the 8.0-8.5 grade range with a few outliers landing in the 9's.

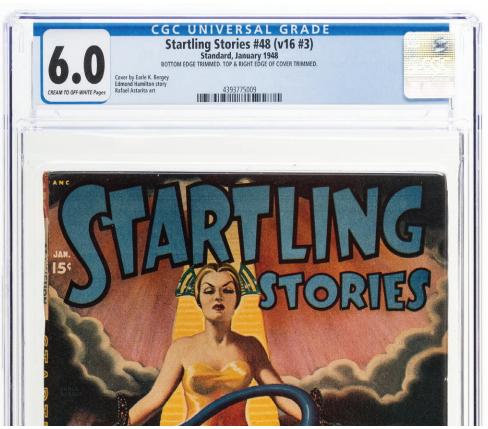
Applying the CGC Grading Scale to Pulp Magazines

The CGC scale ranges from 0.5 to 10.0, with detailed criteria for each grade. Here's how some of these grades generally translate to pulp magazines: The system is not perfect and it will change over time. As of this writing, top tier pulps seem to fall in the 8.0-8.5 grade range with a few outliers landing in the 9's (usually pulps with factory trimming).

- Mint (9.9-10.0): Perfect or near-perfect condition. No signs of wear, and the magazine must have its original gloss and no creases, tears, or missing pages.
- Near Mint/Mint (9.8): Almost perfect with negligible handling or wear visible only under close inspection.
- Near Mint+ (9.6), Near Mint (9.4), and Near Mint- (9.2): Minor imperfections such as a very small spine stress or slight corner blunting.
- Very Fine/Near Mint (9.0): Minor wear visible upon close inspection. May have minimal cover wear, and a small corner fold is allowable.

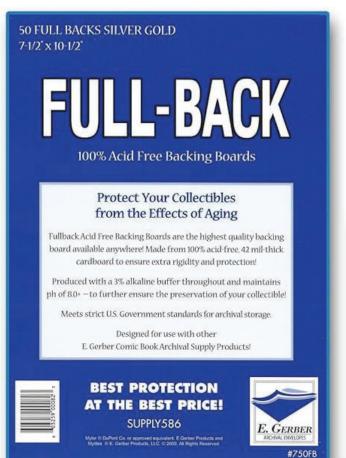
- Very Fine+ (8.5), Very Fine (8.0), and Very Fine- (7.5): Some moderate wear, but still a well-preserved magazine. Small stress lines and minor color breaks on the spine are acceptable.
- Fine/Very Fine (7.0) through Good (2.0): Ranging from moderate to significant wear. These issues may have larger creases, rolled spines, moderate to severe spine wear, and minor to moderate staining.
- Fair (1.0) and Poor (0.5): Incomplete issues or those with severe physical damage such as large portions of the cover missing or severe water damage.

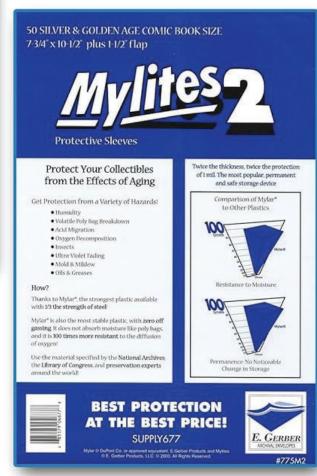




Use archival-quality materials for storage.

Polyethylene bags with acid-free backing boards
and archival boxes can provide necessary protection
from dust, light, and handling.







Techniques and Best Practices for Preserving Pulp Magazines

To ensure the longevity and stability of your pulp magazine collection, consider the following preservation methods:

- Proper Handling: Always handle your magazines with care, using clean, dry hands or archival gloves. Avoid bending or stressing the spine.
- Climate Control: Store your collection in a climate-controlled environment. Ideal conditions are 65-70°F with 40-50% relative humidity.
- Protective Storage: Use archival-quality materials for storage. Polyethylene bags with acid-free backing boards and archival boxes can provide necessary protection from dust, light, and handling. I would most often use the Super Gold mylites from E.Gerber.
- Display Considerations: If displaying your magazines, ensure they are protected from direct sunlight and harsh lighting. UV-filtered frames can prevent fading and light damage.

Tools and Supplies Every Collector Should Have

Equip yourself with the following tools to maintain and protect your collection:

- Archival Storage Supplies: Acid-free bags, boards, and boxes.
- Environmental Monitoring Tools: Hygrometers and thermometers to monitor the conditions of your storage area.
- **Conservation Materials**: Archival-safe glues and tapes for minor repairs.
- **UV Protection**: UV-filtering plastic sleeves and glass for frames.

Conclusion

By adopting a detailed grading scale like CGC's, collectors can more accurately assess and communicate the condition of their pulp magazines. Coupled with rigorous preservation practices, these measures will help ensure that your collection remains in the best possible condition, securing its value and historical significance for years to come.

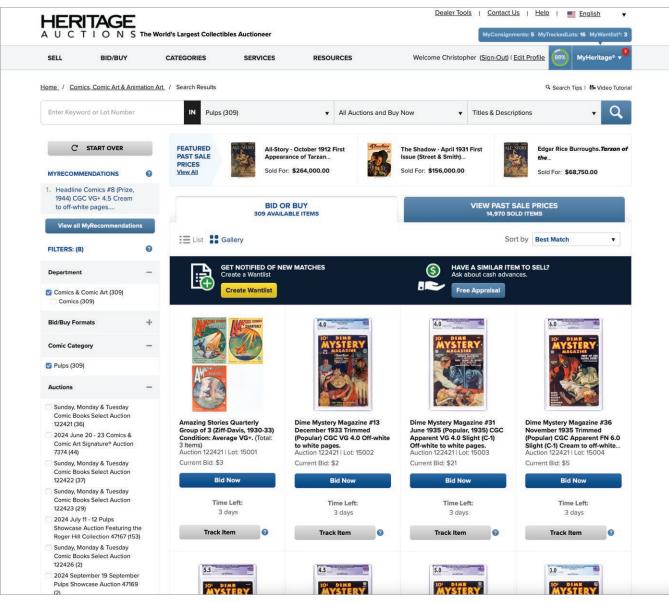
Chapter 6: Buying Pulp Magazines

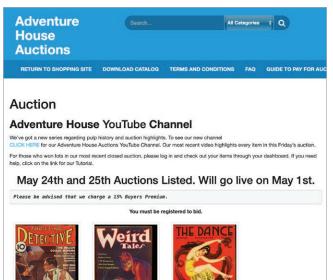
Introduction

Collecting pulp magazines is an exciting journey into the past, but knowing where to find these treasures and how to handle the purchasing process are crucial for building a valuable and satisfying collection. This chapter offers guidance on where to buy pulp magazines, how to authenticate them, and strategies for negotiating purchases effectively.

Collecting pulp magazines is an exciting journey into the past, but knowing where to find these treasures and how to handle the purchasing process are crucial for building a valuable and satisfying collection.







Where to Buy Pulp Magazines

- 1. Conventions and Collectible Shows:
- Comic book and collectible conventions often feature vendors who specialize in vintage publications, including pulp magazines. These events are great opportunities to see a wide range of items in person and to network with other collectors and dealers.

2. Online Auctions:

Heritage Auctions

- Website: www.ha.com
- Known for high-profile auctions, Heritage Auctions frequently features rare and collectible pulp magazines. It's an excellent source for serious collectors looking for specific valuable issues.

eBay

- Website: www.ebay.com
- eBay is one of the most popular online auction and shopping websites where you can find a wide range of pulp magazines from various genres and eras. It's particularly useful for both auctions and direct purchases.

Vintage Pulps

- Website: www.vintagepulps.com
- Vintage Pulps is a specialized online store that offers a wide selection of pulp magazines across various genres. This site is a great resource for collectors looking for specific titles or those new to pulp collecting who want to explore the different stories and styles available in the pulp era.

Adventure House

- Website: www.adventurehouse.com
- Adventure House is a premier source for pulp magazines, pulp reprints, and related collectibles. They specialize in high-grade pulps and often have rare and hard-to-find issues available. Adventure House also provides auction services and attends major collector shows, making it a comprehensive resource for serious collectors.

3. Antique Stores:

 Antique shops can sometimes have hidden gems among their stock. Shopping at these stores allows for hands-on examination of the condition and authenticity of the items.

4. Specialty Dealers:

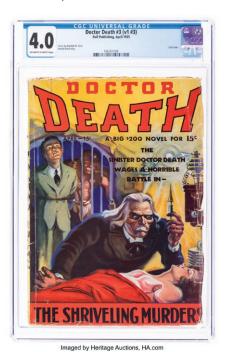
 Dealers who specialize in pulp magazines or similar collectibles often have well-curated selections and a deep knowledge of their inventory. They can be found online or through references at conventions.



Heritage Auctions
frequently features rare and
collectible pulp magazines. It's
an excellent source for serious
collectors looking for specific
valuable issues.



Startling Stories #64 September 1950 (Standard)



Doctor Death #3 April 1935 (Dell)

How to Authenticate Pulp Magazines Before Purchasing

1. Research:

 Familiarize yourself with the characteristics of genuine pulp magazines from various eras, including paper quality, printing techniques, and common restoration signs.

2. Consult Experts:

 When possible, consult with experienced collectors or experts, especially for high-value items. Their expertise can help you avoid costly mistakes.

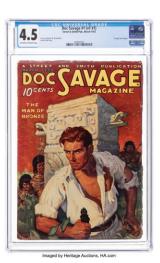
3. Examine Carefully:

Check for signs of aging, wear, and restoration.
 Original magazines should show appropriate signs of age, and any restoration should be disclosed by the seller.

4. Use Resources:

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 Utilize resources such as collector's guides, databases, and forums where you can find information about specific issues and compare conditions and authenticity.



Doc Savage #1 March 1933 (Street & Smith)



Marvel Science Stories #1 August 1938 (Red Circle)



Spicy Mystery Stories #9 February 1936 (Culture)

Stay informed about current market trends and recent sale prices for similar items. Tools like auction archives, price guides, and completed listings on auction sites are invaluable.

Negotiating Purchases and Understanding Market Prices

1. Know the Market Value:

 Stay informed about current market trends and recent sale prices for similar items. Tools like auction archives, price guides, and completed listings on auction sites are invaluable.

2. Set a Budget:

 Decide on a budget before negotiating. Knowing your maximum spend can help keep negotiations realistic and prevent overspending.

3. Be Prepared to Walk Away:

• If a deal doesn't meet your criteria for price or authenticity, be prepared to walk away. Patience is often rewarded in the collecting world.

4. Build Relationships:

• Establishing a good relationship with dealers and sellers can lead to better deals and first dibs on new arrivals. Frequent interactions can build trust and facilitate smoother transactions.

Conclusion

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Buying pulp magazines involves a blend of excitement and diligence. By knowing where to look, how to authenticate, and how to negotiate, you can make informed decisions that enhance your collection and enjoyment of this fascinating hobby. Always approach each potential purchase with thorough preparation and a clear understanding of what makes each item a worthy addition to your collection.

Chapter 7: Building and Managing Your Collection

Introduction

Building a pulp magazine collection is a rewarding pursuit that requires strategic planning and organization. Whether you're aiming for a themed collection focused on a specific genre or author, or a comprehensive array that spans the breadth of pulp publishing, effective management practices are essential. This chapter outlines strategies for building your collection, methods for cataloging and organizing your items, and the digital tools that can help streamline these processes.

Whether you're aiming for a themed collection focused on a specific genre or author, or a comprehensive array that spans the breadth of pulp publishing, effective management practices are essential.





Thrilling Mystery #3
January 1936 (Standard)



Weird Tales #125
May 1934 (Popular Fiction)

Strategies for Building Your Collection

- 1. Define Your Focus:
- Themed Collections: You might choose to focus on a specific genre like science fiction or horror, or perhaps on works by influential authors within the pulp community. This approach allows for a deep dive into a particular area, making your collection a specialized and highly curated selection.
- Comprehensive Collections: Alternatively, aiming for a broad collection can provide a panoramic view of pulp literature, showcasing its diversity. This might include representative issues from multiple genres or key issues from different periods.

2. Research and Planning:

 Spend time researching the types of magazines you want to collect. Understand the key issues, rare editions, and condition standards that will guide your purchasing decisions.

3. Network with Other Collectors:

 Joining communities, whether online forums, social media groups, or attending conventions, can provide insights and opportunities to acquire rare items.

Cataloging and Organizing Your Collection

- 1. Physical Organization:
- Storage Solutions: Proper storage is crucial to preserve your magazines. Use acid-free materials and climate-controlled environments. Organize items in a way that makes them easy to access and display, if desired.
- Labeling System: Develop a system to label your items clearly. This could include information such as the title, issue number, date, and grade.

2. Cataloging Techniques:

- Manual Cataloging: Keeping a detailed record in a notebook or on index cards can be a simple but effective way to track your collection.
- Digital Cataloging: Using a spreadsheet or database can facilitate sorting and searching through your collection by various criteria like date, condition, or value.

Digital Tools and Software for Collectors

- 1. Collection Management Software:
- CLZ Collectors: This software allows you to catalog your collection, complete with images, descriptions, and custom fields.
- Collectorz: A comprehensive tool that helps track your collection's details, including condition, purchase information, and value.

2. Apps and Online Platforms:

- Sortly: An intuitive app that helps in organizing and tracking inventory, perfect for managing various collectibles.
- Excel or Google Sheets: Versatile tools for creating customizable spreadsheets that store detailed records of your collection.
- 3. Online Catalogs and Databases:
- Utilize online platforms like Heritage Auctions' archives to compare your items against sold listings, helping to assess their current market value and rarity.

Conclusion

Building and managing a pulp magazine collection can be as meticulous and detailed as the stories within the pages of the magazines themselves. By employing thoughtful strategies in acquiring items, coupled with efficient methods for organization and the use of modern digital tools, you can ensure your collection not only remains in excellent condition but also continues to bring joy and value for years to come. This careful approach will allow you to celebrate the history and artistry of pulp literature, preserving it for future generations of collectors and enthusiasts.

Joining communities, whether online forums, social media groups, or attending conventions, can provide insights and opportunities to acquire rare items.

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Chapter 8: Selling and Trading

Introduction

Whether to refine a collection, make room for new acquisitions, or realize a profit, selling and trading pulp magazines are integral aspects of the collecting hobby. This chapter provides essential tips for effectively selling your items, highlights the best platforms for trading and selling, and discusses the legal and ethical considerations every collector should be aware of.

Whether to refine a collection, make room for new acquisitions, or realize a profit, selling and trading pulp magazines are integral aspects of the collecting hobby.



The value of collectibles can fluctuate based on market trends, popular culture influences, or anniversaries of related content. Timing your sales to coincide with these peaks can maximize your profit.

Tips on Selling Pulp Magazines for Profit

1. Know Your Product:

 Understand the history, rarity, and condition of the magazines you intend to sell. Being knowledgeable about your items can significantly influence potential buyers.

2. Timing the Market:

 The value of collectibles can fluctuate based on market trends, popular culture influences, or anniversaries of related content. Timing your sales to coincide with these peaks can maximize your profit.

3. Presentation is Key:

 Present your magazines well in listings by using high-quality images and detailed descriptions that highlight key selling points like rarity, condition, and historical significance.

4. Pricing Strategically:

 Set competitive prices based on current market data. Utilize auction results, online price guides, and comparisons with similar items currently listed.

Platforms for Trading and Selling

1. Online Auctions:

- eBay: Offers a vast audience but requires careful attention to listing details and buyer feedback.
- Heritage Auctions: Ideal for rare or higher-value items, providing access to a dedicated community of serious collectors.

2. Specialized Dealer Websites:

 Websites that cater to vintage magazines and collectibles can offer more targeted audiences and potentially higher prices.

3. Social Media and Forums:

 Platforms like Facebook groups, Instagram, and collector forums can provide a direct line to interested buyers and facilitate trades.

4. Local Comic and Collectible Shows:

 Selling or trading in person at conventions and shows allows for direct negotiation and eliminates the need for shipping, which can be advantageous for both seller and buyer.

Legal and Ethical Considerations

- 1. Authenticity and Disclosure:
- Always guarantee the authenticity of the magazines you are selling. Fully disclose any restoration work or damage to maintain transparency and trust.

2. Intellectual Property Rights:

 Be aware of copyright and intellectual property laws, especially when dealing with reproductions or restored items. Selling counterfeit or unauthorized copies is illegal.

3. Ethical Selling Practices:

 Avoid artificially inflating prices or creating false scarcity. Ethical practices build your reputation in the community and lead to repeat business.

4. Data Privacy:

 When selling online, ensure you adhere to data protection regulations by securely handling your customers' personal information.

Conclusion

Selling and trading pulp magazines can be a rewarding endeavor that not only helps keep the market vibrant but also allows collectors to engage with the community. By applying effective sales strategies, choosing the right platforms for transactions, and adhering to legal and ethical standards, you can successfully navigate the complexities of the pulp magazine market. These practices ensure that you honor the integrity of the collecting community and contribute positively to its ongoing passion for pulp literature.



Uncanny Tales #1 April/May 1939 (Red Circle)



Fantastic Adventures #16 June 1941 (Ziff-Davis)

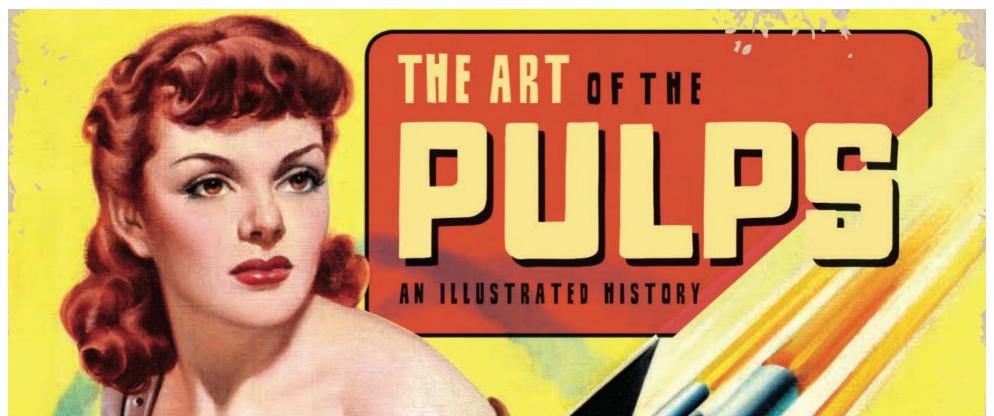
Chapter 9: Community and Continuing Education

Introduction

Engaging with the broader community of pulp magazine collectors and continually educating oneself are key components of enjoying and succeeding in the hobby of pulp collecting. This chapter explores ways to connect with other collectors, identifies resources for further learning, and highlights notable events and conventions that can enrich your collecting experience.

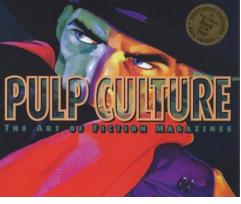
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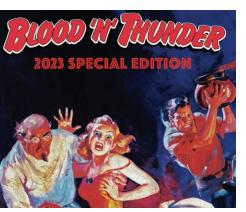


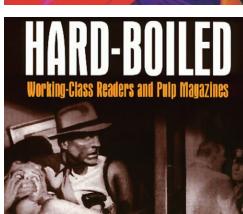












Platforms like Discord, Reddit,
Instagram, and dedicated forums
(e.g., the Pulp Magazines Project) offer
spaces to discuss, trade, and share
insights about pulp magazines. These
communities are invaluable for both
novice and experienced collectors.

Joining Collector Communities and Clubs

- 1. Online Forums and Social Media:
- Platforms like Discord, Reddit, Instagram, and dedicated forums (e.g., the Pulp Magazines Project) offer spaces to discuss, trade, and share insights about pulp magazines. These communities are invaluable for both novice and experienced collectors.

2. Local and National Collector Clubs:

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 Joining a club can provide opportunities for networking, trading, and gaining insights through shared experiences. Clubs often hold regular meetings, publish newsletters, and offer resources tailored to collectors' needs.

Resources for Further Learning

1. Books:

The Pulps: Fifty Years of American Pop Culture by Tony Goodstone

 This book provides an extensive overview of the pulp magazine era, featuring reprints of classic stories and covers from various genres. It's an excellent introduction to the breadth and diversity of pulp magazines.

Pulp Culture: The Art of Fiction Magazines by Frank M. Robinson and Lawrence Davidson

 This visually rich book explores the vivid cover art and illustration that defined pulp magazines, offering insights into the artists and cultural contexts that shaped these iconic images.

The Blood 'n' Thunder Guide to Pulp Fiction by Ed Hulse

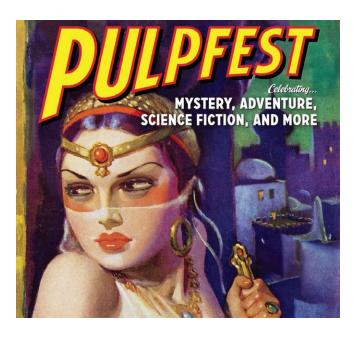
• For a thorough understanding of pulp fiction genres and their development, this guide is invaluable. It delves into the different styles and major contributors to the pulp fiction scene.

Hard-Boiled: Working-Class Readers and Pulp Magazines by Erin A. Smith

 This academic text examines the intersection of class and culture in the consumption of pulp magazines, providing a socio-cultural analysis of their readership and content.

The Art of the Pulps: An Illustrated History edited by Doug Ellis, Ed Hulse, and Robert Weinberg

 A comprehensive compilation that covers all aspects of pulp magazine art, from cover to interior illustrations, with contributions by leading experts in the field.





2. Websites:

The Pulp.Net

 The Pulp.Net is a comprehensive resource for all things related to pulp magazines. It includes articles, links to other pulp sites, and resources about the writers, illustrators, and history of pulps. http://www.thepulp.net/

Pulp Magazines Project

Pulp Magazines Project is an open-access archive and digital research initiative that provides full-text, cover-to-cover access to individual issues of select pulp magazines. It's an excellent resource for reading actual pulp stories and viewing original pulp artwork. http://www.pulpmags.org/

PulpFest

PulpFest is primarily known for its annual convention that celebrates pulp magazines and their history. Their website also offers various resources, articles, and updates about pulps and the culture surrounding them. http://www.pulpfest.com/

Vintage Library

 Vintage Library specializes in pulp fiction and offers a variety of reprints for sale. Their website also includes background information on the stories and characters from the golden age of pulps. http://www.vintagelibrary.com/

Galactic Central

Galactic Central features an extensive bibliography of magazines and fanzines, including many pulp titles. It's useful for researchers looking for specific issues or wanting to delve into the broad range of pulp publications. http://www.philsp.com/

3. Upcoming Collector Events and Conventions

PulpFest

Held annually, PulpFest is perhaps the premier convention for pulp collectors and enthusiasts, featuring a large dealer room, panels, and auctions.

Windy City Pulp and Paper Convention

 This convention focuses on vintage paperbacks, pulp magazines, and related materials.
 It offers great opportunities for buying, selling, and networking.

4. Local Comic and Collectible Shows:

 Many local events have sections dedicated to vintage publications like pulp magazines. These shows are excellent for making new connections and finding unexpected gems.

5. Virtual Conferences and Webinars:

With the rise of virtual events, many organizations now offer online talks, webinars, and meetings that make participation easier for those unable to travel.

Conclusion

Being an active participant in the community and staying committed to ongoing education are crucial for any collector's growth and enjoyment. Engaging with other enthusiasts through clubs, online communities, and conventions not only enhances your knowledge and appreciation of pulp magazines but also helps sustain the vibrant culture surrounding these collectible items. By utilizing the available resources and staying involved in community events, collectors can continue to deepen their understanding and appreciation of pulp literature, ensuring the legacy of these fascinating publications endures.

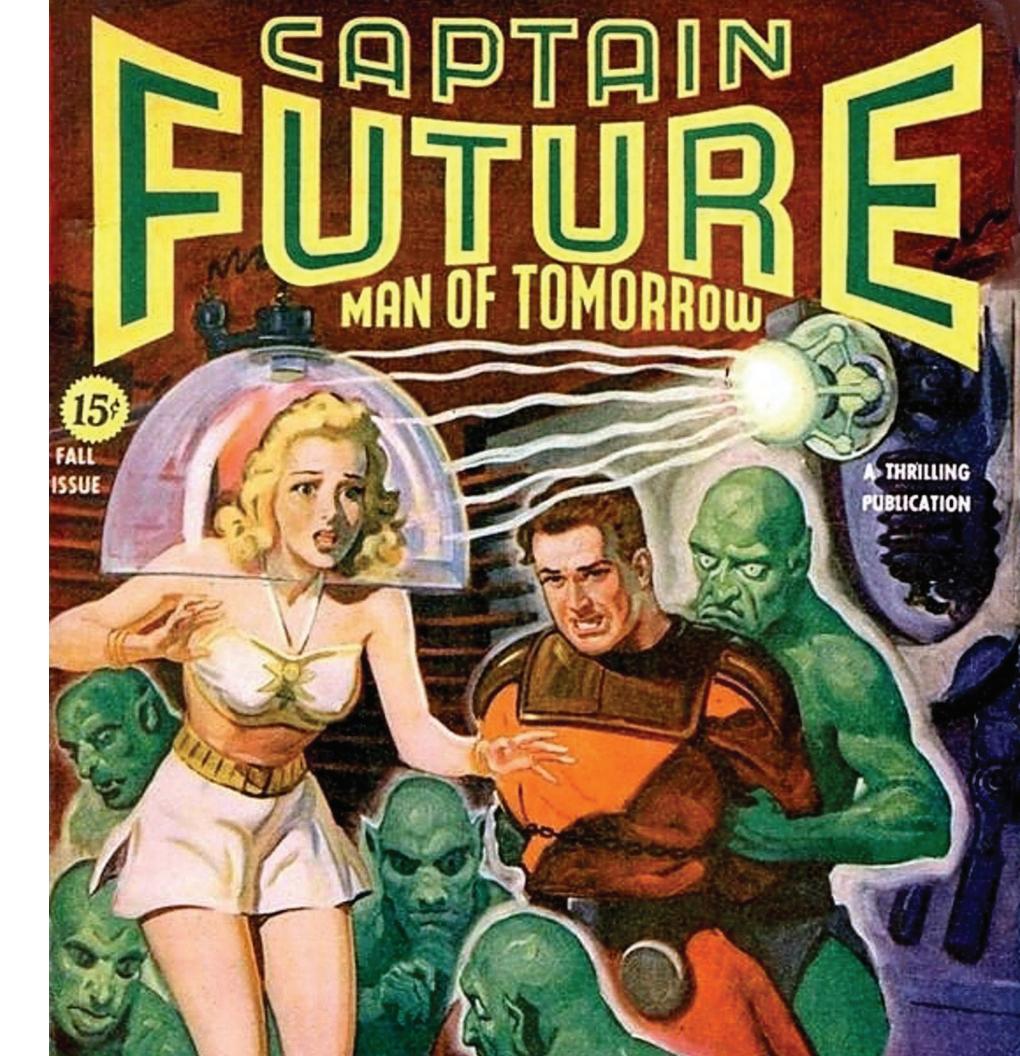
Engaging with other enthusiasts through clubs, online communities, and conventions not only enhances your knowledge and appreciation of pulp magazines but also helps sustain the vibrant culture surrounding these collectible items.

Chapter 10: The Future of Pulp Magazine Collecting

Introduction

As we look ahead, the future of pulp magazine collecting appears vibrant and dynamic. This chapter explores emerging trends and predictions in the market, examines the growing role of digital archives in preserving these historical artifacts, and discusses strategies to encourage new collectors and expand the hobby.

As we look ahead, the future of pulp magazine collecting appears vibrant and dynamic.



Trends and Predictions for the Pulp Magazine Market

1. Digital Influence:

 The influence of digital media continues to shape collector habits and accessibility. Online auctions and digital marketplaces are making it easier than ever for collectors to access rare items from anywhere in the world, potentially driving prices and interest in rarer issues.

2. Nostalgia and Retro Popularity:

 As modern media continues to reference and reinterpret early 20th-century themes and aesthetics, a resurgence in nostalgia for pulp magazines may lead to increased demand and higher values for original issues.

3. Focus on Preservation:

 With the aging of paper publications, there is a growing emphasis on preservation. Collectors might increasingly seek professional conservation services to maintain and restore their prized issues.

4. Expanding Collector Demographics:

The community is likely to become more diverse.
 Efforts to engage younger generations and international collectors could broaden the demographic base of pulp magazine enthusiasts.

The Role of Digital Archives and the Preservation of Pulps

1. Digital Archives:

- Institutions and private collectors are increasingly turning to digital archives to preserve the content of pulp magazines. This not only helps in safeguarding the textual and artistic content but also makes it accessible to a global audience.
- Platforms like the Internet Archive and university digital collections are vital in these preservation efforts, ensuring that these cultural artifacts endure even as physical copies deteriorate.

2. Educational Use:

 Digital archives make pulp magazines more accessible for academic and research purposes, helping scholars and students study early 20th-century literature and popular culture without the need for physical access.

Encouraging New Collectors and Expanding the Hobby

1. Community Outreach:

 Established collectors and clubs can host workshops, talks, and exhibitions to showcase the historical and artistic value of pulp magazines. These events can serve to educate the public and spark interest among potential new collectors.

2. Leveraging Social Media:

 Utilizing platforms like Instagram, Twitter, and YouTube to share collections, stories, and themed content can reach a wider, younger audience. Social media influencers can play a significant role in popularizing pulp collecting.

3. Integration with Other Hobbies:

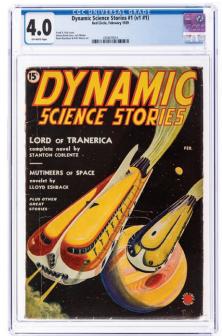
 Collaborating with communities interested in related areas such as vintage books, comic art, and early cinema can help introduce pulp collecting to those who might not have considered it otherwise.

4. Educational Programs:

 Developing partnerships with educational institutions to include pulp literature in curricula or special projects can help foster an appreciation for these materials among students.

Conclusion

The future of pulp magazine collecting is shaped by both challenges and opportunities. As the market adapts to technological advancements and cultural shifts, collectors must also evolve. By embracing digital tools, focusing on preservation, and reaching out to new audiences, the pulp magazine community can ensure that these unique publications continue to be celebrated and preserved for future generations. This forward-thinking approach will not only maintain the legacy of pulp magazines but also enhance the collecting experience in exciting new ways.



Imaged by Heritage Auctions, HA.com

Dynamic Science Stories #1 February 1939 (Red Circle)



Imaged by Heritage Auctions, HA.co

Doc Savage #2 April 1933 (Street & Smith)

Appendices

A. Glossary of Terms

- **Pulp Magazine**: Periodicals printed on cheap "pulp" paper, notable for their vivid, sensational cover art and wide array of genre fiction.
- Serial: A story or series that is published in successive parts, each part in a subsequent issue of a magazine.
- **Hard-Boiled**: A genre of detective fiction characterized by its gritty, realistic portrayal of crime, often using a cynical private detective as the protagonist.
- **Space Opera**: A subgenre of science fiction that emphasizes romantic, often melodramatic adventure, set mainly or entirely in outer space.
- Golden Age: Generally refers to the peak period of pulp magazine popularity from the 1920s to 1950s.
- **Dime Novel**: Earlier predecessors to pulps, these were inexpensive and sensational novels published from the mid-19th to early 20th centuries.
- **CGC**: Certified Guaranty Company, known for grading the condition of collectible items, including pulp magazines.
- **Key Issue**: Refers to issues of magazines that are particularly sought after by collectors due to their rarity, historical significance, or notable content.

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B. Directory of Resources

Dealers:

- Adventure House Specializes in pulp and paper collectibles.
- Vintage Pulps An online store offering a variety of pulp magazines.

Auction Houses:

• Heritage Auctions - Conducts high-profile auctions of rare collectibles, including pulp magazines.

Online Platforms:

- **eBay** A global marketplace for buying and selling items, including pulp magazines.
- Galactic Central Provides extensive bibliographic data on magazines

C. Bibliography and Further Reading

Books:

- The Pulps: Fifty Years of American Pop Culture by Tony Goodstone An overview of the pulp era with reprints of classic stories and covers.
- *Pulp Culture: The Art of Fiction Magazines* by Frank M. Robinson and Lawrence Davidson Explores the cover art and illustrations that defined pulp magazines.

Websites:

- The Pulp Net Offers resources about pulp magazine writers, illustrators, and history.
- Pulp Magazines Project An open-access archive providing cover-to-cover access to scanned issues of pulp magazines.

